

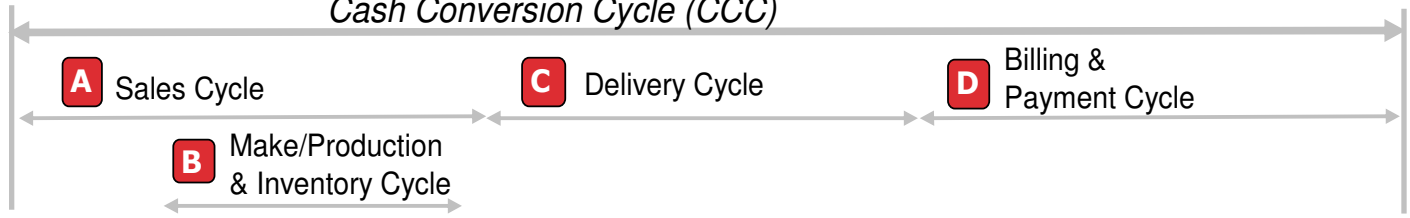
Cash Optimization Worksheet

Company:

Date:

Name:

Cash Conversion Cycle (CCC)



- 3 Ways to Improve 4 Cycles:**
- 1** Shorten Cycle Times
 - 2** Eliminate Mistakes
 - 3** Improve Business Model & P/L

A	Sales Cycle	Improvement	1	2	3
1					
2					
3					
4					
5					
B	Make/Production & Inventory Cycle	Improvement	1	2	3
1					
2					
3					
4					
5					
C	Delivery Cycle	Improvement	1	2	3
1					
2					
3					
4					
5					
D	Billing & Payment Cycle	Improvement	1	2	3
1					
2					
3					
4					
5					

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